BURNS, DOANE, SWECKER & MATHIS

GEORGE MASON BUILDING **WASHINGTON & PRINCE STREETS** POST OFFICE BOX 1404 ALEXANDRIA, VIRGINIA 22313-1404 TELEPHONE: (703) 836-6620 FAX: (703) 836-2021

> JAMES P. BURNS (1896-1982) VERNON H. DOANE (1909-1960)

WILLIAM I. MATHIS ROBERT S. SWECKER PLATON N. MANDROS BENTON S. DUFFETT, JR. JOSEPH R. MAGNONE NORMAN H. STEPNO RONALD L. GRUDZIECKI FREDERICK G. MICHAUD, IR. ALAN E KOPECKI REGIS E. SLUTTER SAMUEL C. MILLER III RALPH L. FREELAND, JR.+ ROBERT G. MUKAI GEORGE A. HOVANEC, JR. JAMES A. LABARRE E JOSEPH GESS DAVID D. REYNOLDS R. DANNY HUNTINGTON ERIC H. WEISBLATT

IAMES W. PETERSONS TERESA STANEK REA ROBERT E. KREBST ADRIENNE L. WHITE ROBERT M. SCHULMAN* WILLIAM C. ROWLAND T. GENE DILLAHUNTY ANTHONY W SHAW PATRICK C. KEANE B. JEFFERSON BOGGS, JR. DAVID J. SERBIN IOSEPH M. NOTO PETER K. SKIFF RICHARD J. MCGRATH MARY B. GRANT® RONNIS MALAMUD MATTHEW L. SCHNEIDER STEVEN S. PAYNE MICHAEL J. URE

GERALD E SWISSE LEGAL DEPARTMENT MICHA BRUCE T. WIEDER* WILLIAM R. JOHNSON TODD R. WALTERS HAROLD R. BROWN III

CHRISTIE BATY HEINZE KENNETH B 1 FFFLER MARTIN FARRELL® LESLIE A. MOOIT DONNA M. MEUTH ALLEN R. BAUM STEVEN M. DUBOIS EARL A. BRIGHT IIT CHARLES H. IEWT

DAVID M. SCHLITZ

SAN FRANCISCO, CA AREA BUILDING 4 - SUITE 160 MENLO PARK, CALIFORNIA 94025 TELEPHONE (415) 854-7400 FAX: (415) 854-8275

6 1994

PETER H. SMOLKA J. PRESTON SWECKER* ROY H. MASSENGILL OF COUNSEL.

M. KATHERINE BAUMEISTER PATENT AGENT

> * CALIFORNIA BAR BARS OTHER THAN

ORIGINALLY SENT BY TELECOPIER

CONFIDENTIAL: ATTORNEY/CLIENT PRIVILEGED COMMUNICATION

VIA FACSIMILE

August 31, 1994

Kevin B. Osborne, Esq. Patent Counsel PHILIP MORRIS MANAGEMENT CORP. P.O. Box 26583 Richmond, VA 23261

Re:

PCT International Patent Application

No. PCT/US93/08457

"ELECTRICAL SMOKING SYSTEM FOR DELIVERING

FLAVORS AND METHOD FOR MAKING SAME" Your Reference: PM-1697/1550-PCT Our Reference: 021239-001

Dear Kevin:

Enclosed is a copy of a draft of a Reply to First Written Opinion that has been revised in accordance with our discussions.

Please call me with any comments or suggestions after you have had an opportunity to review the draft.

Best regards,

Harold R. Brown III

JRM: HRB

Enclosures